

## Ocean Cargo Insurance Preliminary Application

An Annual policy, for all transportation shipments

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Today's Date:

Quote Needed by:

**If you answer "yes" to any of these questions, it's likely you need Ocean Cargo Insurance.**

Do you ship manufactured goods, raw materials overseas, or do you purchase goods-- finished products, parts or components, or production equipment-- from overseas sources?  Yes  No

Can you identify people in your company who is responsible for purchasing cargo insurance, selecting the methods of packing, transporting and storing your products?  Yes  No

Is your current coverage arranged on a shipment-by-shipment basis  Yes  No, or do you have automatic coverage for all your shipments  Yes  No, or does a freight forwarder arrange insurance?  Yes  No

If you are relying on protection from your transportation carrier, are you sure his liability limits and coverage are sufficient to protect you against your actual losses?  Yes  No Wouldn't you rather have direct involvement with your insurance costs and program?  Yes  No

If you are exporting, are you providing insurance for your customers that are better and less expensive than they can arrange?  Yes  No (Wouldn't you find it a competitive advantage to offer your customers competitive insurance with the sale?)  Yes  No

Imported and exported goods are open to great many risks beyond the time they spend on board the plane or ship: travel to and from the warehouse, handling and loading, time spent in storage. Do you have one insurance company that can cover ALL shipping and handling exposures?  Yes  No

From:		Agency:			
Phone:		Fax:			
Applicant Name:					
Mailing Address:			City/State/ZIP:		
Web Site Address:			Effective date:		
Description of Business:					
About Your International Shipments					
Principal Commodities you ship by vessel/air:					
Describe the packing:					
Is cargo shipped containerized:			<input type="checkbox"/> Yes <input type="checkbox"/> No		
Estimated Annual values of shipments (year):			By vessel: \$		By air: \$
Geographical areas you ship to and from					
Commodity	From	To	% of Annual Values	% by Vessel	% by Air
			%	%	%
			%	%	%
			%	%	%
How much coverage are you requesting:					
Per vessel -under deck	\$	Per vessel- on deck:	\$		
Per barge:	\$	Per tow -2 or more barges:	\$		
Per aircraft:	\$	Per mail/parcel post package:	\$		
Deductible: \$1,000		Other:			
Provide information on all your losses during the past three years:					
Year	Losses (paid & reserve)	Recoveries	Description of losses		
	\$	\$			
	\$	\$			
	\$	\$			
Who provides your Ocean Cargo Insurance now?					
Has any insurer cancelled or declined your request for cargo insurance within the last three years? <input type="checkbox"/> yes <input type="checkbox"/> no					
Optional Coverage's:					
<input type="checkbox"/> Domestic Shipments (USA/Canada Only)		Limit per vehicle:\$ Total Limit: \$		Estimated Annual Values Shipped (year): \$	
Description of goods shipped for domestic transit:					
Packaging for domestic shipments:					
<input type="checkbox"/> Duty <input type="checkbox"/> War Risks <input type="checkbox"/> DIC, Contingent Coverage <input type="checkbox"/> Other:					
<input type="checkbox"/> Warehouse coverage (attach locations & limits)	<input type="checkbox"/> Exhibition & Processing (attach locations & limits)	<input type="checkbox"/> Installation (attach locations and limits)	<input type="checkbox"/> Sales Rep's Samples. Limit: \$		